





What is YES?

- Work Experience Programme
- 12 months
- New Jobs

Qualification

Not drop in BEE Level

Priority Areas	Sub minimums	50% average
Ownership (Net Value)	3.2	8
Skills Development	8	20
Enterprise and Supplier Development	16	40
TOTAL	27.2	50% x 68

Beneficiaries

- Unemployed
- Youth (18-35)
- Black

Costs

- Monitoring and Evaluation
 - R5,000/R7,000/R9,000 per candidate
- Stipends
 - R3,500 pm per candidate



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Measurement	Met	trics
Headcount	1.5% Headcount = 10	
Profit	1.5% of average NPA	Γ / R55,000 = 12
Turnover	R50m - R75m	6
	R75m – R99m	7
	R100m – R149m	8
	R150m – R199m	9
	R200m – R249m	10
	R250m – R299m	11
	R300m – R349m	12
	R350m – R399m	13
	R400m – R449m	14
	R450m – R500m+	15



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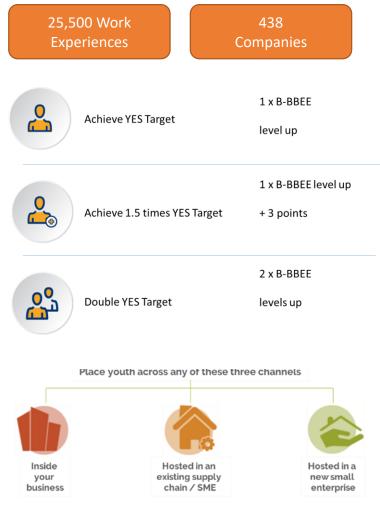
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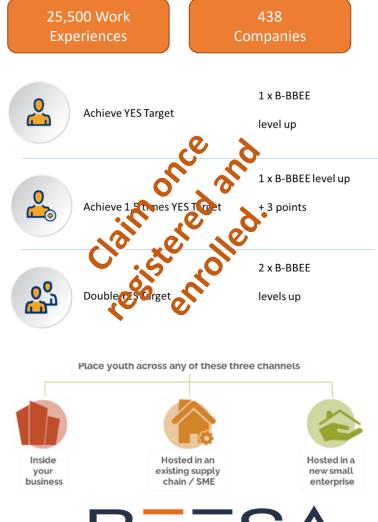
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YES Costs

- YES NPO
 - R5,000
 - Registration per YES Candidate job
 - No candidate database
 - R7,000
 - Registration per YES Candidate job
 - Candidate database
 - Names
 - Numbers
 - Unvalidated
 - R9,000
 - Registration per YES Candidate job
 - YES Candidates Researched

BEE Chamber

DESCRIPTION	BUDGET	PAID TO
Company YES Registration	Free	YES
Youth YES Registration (p/y)	R5000	YES
Min Wage	R3500 (R42,000)	Candidate
Recruitment	R1000	BEE Chamber
Documentation	R1500	BEE Chamber
Project Management	R3000	BEE Chamber
Reporting	R1000	BEE Chamber
Total Cost to client	R53,500	BEE Chamber
BEE Chamber YES Desk Fee	R6,500	BEE Chamber

- Options
 - YES R9,000; or
 - BEE Chamber R11,500



Human Capital YES Inclusion

EE Designation	Skills Development
Executive Management	Leadership Training
Senior Management	
Middle Management	Management Training
Junior Management	
Management Feeder	Graduate Programme
Skilled	Technical Training
Semi-skilled	recriffical fraining
Entry Level	Learnership, Apprenticeships, Internships
Unemployed	YES Initiative
	Socio-Economic Development





